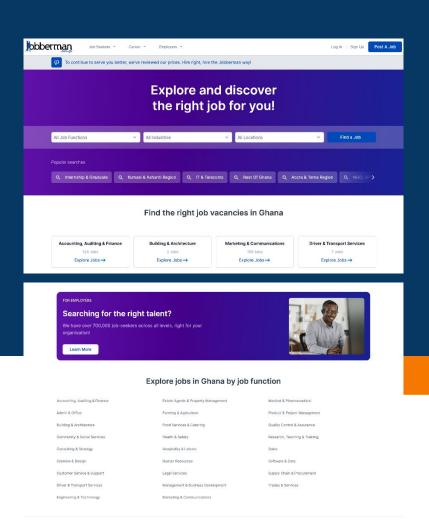




# Digital Marketing Services

Africa's solution to bridging the talent gap



# JOBBERMAN.

com.gh

**JOBBERMAN GHANA** reaches all professionals in Ghana online & offline since 2012 under one digital brand that stands for trust, progressiveness, high-quality and dynamic presence across all channels.

It's owned by **Ringier AG**, a global media group, headquartered in Zurich, Switzerland. Operating **105** brands in **20** countries.

JOBBERMAN | Recruitment Solutions



# The African Talent Company (TATC)

The African Talent Company **(TATC)** is a **Joint Venture of SEEK Ltd;** the largest careers company in Australia and Ringier AG; the largest international Swiss Media company. TATC was formerly known as Ringier One Africa Media (ROAM) Jobs.

TATC's vision is to bridge the African talent gap by developing and connecting great African talent to work opportunities. We are deeply committed to Africa and have developed market-leading online job-matching platforms across sub-Saharan Africa over the past 10 years. TATC has developed job-matching platforms in Nigeria, Ghana, Kenya and Uganda.

With a database of over 100,000 employers registered across Africa, we have a deep understanding of the labour market skills gap across both industries and functions. We have a real time perspective on the skills employers want, and the skills job seekers lack; especially the youth and recent graduates.

We share technology with our sister companies across Europe, Asia and Australia. Our data-driven approach enables us to have a factual comprehensive overview of the labour market in all of the markets we operate in.

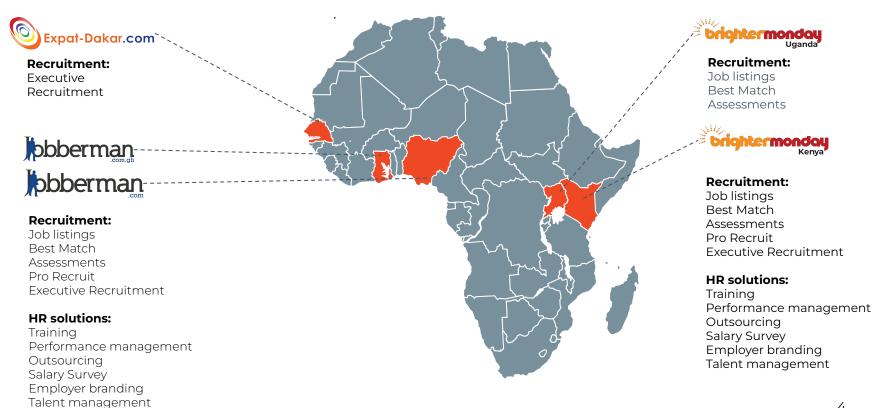
Our evolution into the African Talent Company comes with an expanded mandate, including a core focus on partnerships which will see young people upskilled at scale and placed into decent livelihoods





# **Cross-Border Services: Jobs**







# **Our Numbers**



Jobberman Ghana is the #1 Jobs portal in Ghana with a long track record of happy handshakes.



Seeker Profiles

+ 811,000



**Registered Employers** 

+28,000



Applications per Job

+100



Job Applications Yearly +580,000



## **OUR TARGET AUDIENCE**



Jobberman Ghana has a diverse user base which spans from:

- Entry Level Graduates
- Mid-Career Professionals
- Senior Executives
- Business Decision Makers

With varying degrees of experience, industry expertise and income levels, our users have the right qualities most employers seek.





## Key Takeaways





Majority of our applicants are under 50 and thus represent the future of the market. These are audiences that are

post-graduate qualification.

likely to enrol in a



We support a broad and diverse labour market in Ghana.



The bulk of our seekers earning over **GHC 800** per month.

These seekers are likely to upgrade their qualifications to enable them to earn more.



We have highly skilled and qualified candidates to leverage on and their network. (Referral based campaigns

advised)

COMPANY PROFILE KEY TAKEAWAY



Our understanding of your needs

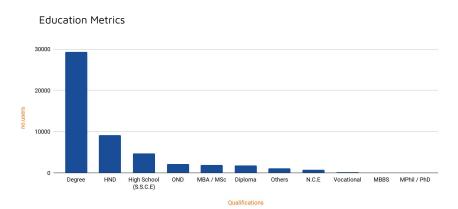


## **OUR AUDIENCE DEMOGRAPHICS**



1.30%

Above GHC 6,000



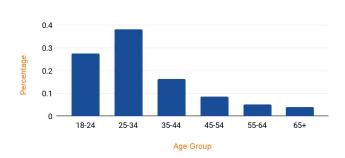


GHC 900 - 1,799

Salary Range

GHC 1,800 - 5,999

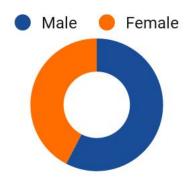
#### Age Metrics



#### Gender Metrics

Below GHC 300

0.00%



GHC 300 - 899



## THE STRATEGY: ADVERTISEMENT



Channels	Paid Ad Placement: Website Ad Placement	Tactics	This will be a mix of weekly and daily placement for effective communication and reduce advertiser fatigue.
Ad Hoc Channel	Employer Targeted Email Newsletter & SMS Blast Dedicated Blast Newsletter Placement  Content Marketing: Jobseeker & Employer Targeted Social Media Placement Bespoke Blog Content		
Control	Monthly reports will be shared based on placement, in addition to the final report at the end of the tenure of this campaign.		

Sessions +3.1 m

Page Views

+17.1 m

Avg. Session Duration. 5 min

User 3.3 Users

+920k

Page / Sessions

6

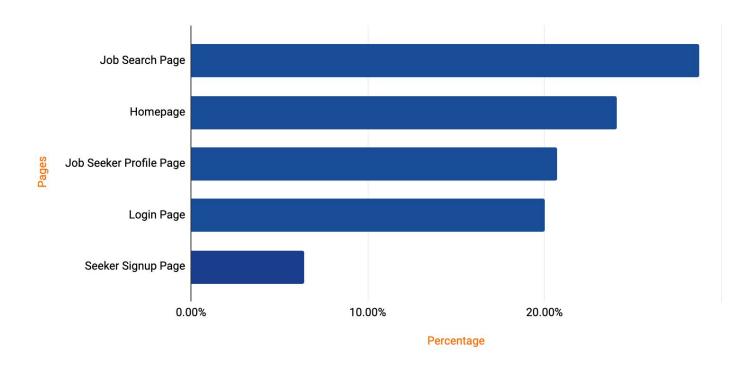
Bounce Rate **35%** 

Session Per



## TOP CONSUMED CONTENT



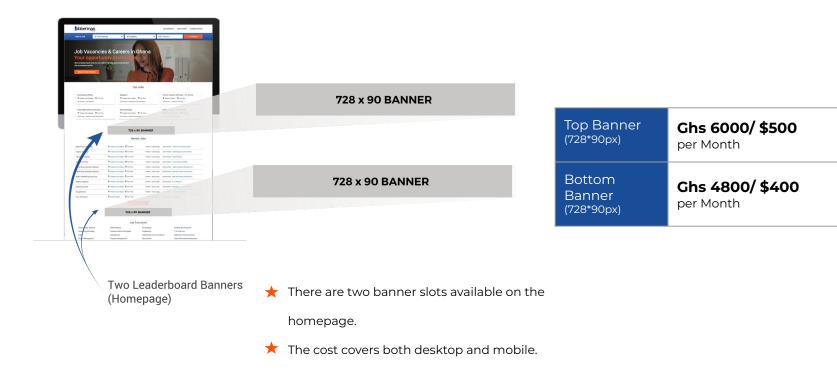


★ These are the top pages consumed by our users.



# HOMEPAGE BANNER COSTS (DESKTOP)







# HOMEPAGE BANNER COSTS (MOBILE)





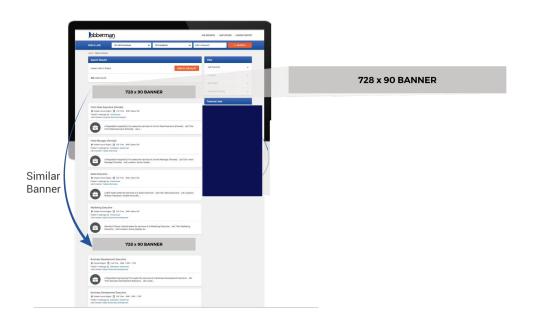
Top Banner (728x90px)	<b>Ghs 6000/ \$500</b> per Month
Bottom Banner (728x90px)	<b>Ghs 4800/ \$400</b> per Month

★ There are two banner slots available on the mobile homepage.



# SEARCH PAGE BANNER COSTS (DESKTOP)





Top Package (728x90px)	<b>Ghs 7,200/ \$600</b> per Month
Mid - Search Results (728x90px)	<b>Ghs 5,400/ \$450</b> per Month

★ The cost covers both desktop and mobile.



# SEARCH PAGE BANNER COSTS (MOBILE)





**320 x 50 BANNER** 

Side Banner (300x250px)

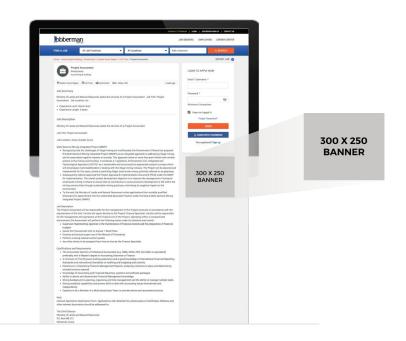
Ghs 5,400/ \$450 per Month

★ There is one banner slot available on the mobile search page and is only available when you purchase the 'Top Package'.



# LISTINGS PAGE (DESKTOP)





Side Banner (300x250px) Ghs 4800/ \$400 per Month

★ The cost covers both desktop and mobile.



# LISTINGS PAGE (MOBILE)





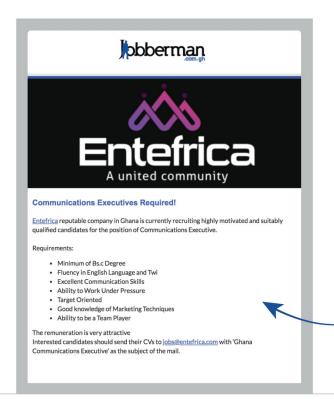
Medium Rectangle (300x50px) Ghs 4800/ \$400 per Month

★ There is one banner slot available on the mobile listing page.



#### DEDICATED EMAIL BLAST COSTS





Ghs 6000/ \$500 Blast/Email per Mail Ghs 7,200/ \$600 Employer Blast/Email per Mail

Dedicated & customised email to our full database.

Jobseeker

Dedicated

Communication



## **EMAIL BANNER AD COSTS**





Email Banner Ad

Jobseeker Blast/Email	<b>Ghs 4800/ \$400</b> per Banner
Employer Blast/Email	<b>Ghs 5,400/ \$450</b> per Banner

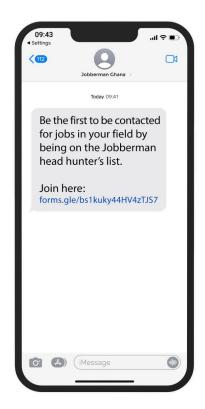
★ We include an Email banner in our weekly emails.

Three slots are available per week.



## **SMS BLAST COSTS**



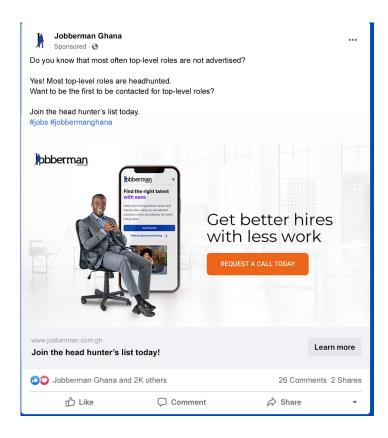


Jobseeker Blast/Email	<b>Ghs 5400/ \$450</b> per Blast
Employer Blast/Email	<b>Ghs 4000/ \$400</b> per Blast

Dedicated & customized SMS to our full database.



#### SOCIAL MEDIA POSTS



Medium Rectangle (300x50px)

**Ghs 3000/ \$250** per Month

+

Social media post on 1 platforms with

boost feature.



## **Our Clients Across Industries**

























































If you would like to partner with us on our mission, you can reach us at:



info@jobberman.com.gh



www.jobberman.com.gh











Jobberman Ghana

#### To contact our brands:

#### **GHANA**

+233 302 550 200 Apex Square, Ground floor, No. 6 Motorway Extension, Dzorwulu, Accra

#### **NIGERIA**

+234 170 03855 OR +234 708 064 0600 Elephant House, 15th Floor, 214 Broad Street, Marina, Lagos

#### **KENYA**

+254 703 026 000 5th floor West End Towers, Muthangari drive Nairobi

#### **UGANDA**

+256 760 704 084 Plot 25A Baskerville Ave, Kololo, Kampala, Uganda